

Title: Future Talent - Sales Engineer

Location: Tomaszkowo, PL

Job Summary

Start your career development and become Tetra Pak's next Future Talent! We are looking for highly motivated newly graduates to join us in 2026! Future Talent Programme is a Trainee Program within Tetra Pak. We offer a permanent position starting in September 2026 at our site in Olsztyn.

You will onboard an individually designed development program for 24 months connected to a specific position and the Tetra Pak organization. During the program you will participate in trainings and job rotations throughout various parts of Tetra Pak to explore your potential and grow as a person. As a Trainee here with us, you will get to know our entire business and collaborate with colleagues all over the world. And this is just the beginning of your Tetra Pak career!

Visit <https://www.tetrapak.com/about-tetra-pak/careers/future-talent> and read more about Tetra Pak Future Talent Program!

You will be based in Olsztyn, Poland but you will work in a global arena. Tetra Pak is not sponsoring work visas or relocation for this position.

What you will do

As a Future Talent – Sales Engineer, you will:

- Support customer discussions by preparing technical presentations, equipment proposals, and solution concepts.
- Analyze customer needs and translate them into value-adding processing or packaging solutions.
- Learn how to perform basic equipment sizing, cost calculations, and solution comparisons.
- Collaborate closely with Sales Managers, Project Managers, and Process Engineers to understand customer requirements and project workflows.
- Participate in customer visits, technical discussions, and commercial negotiations under supervision.
- Develop strong knowledge of Tetra Pak's portfolio across Processing, Packaging, and Services.

- Use CRM and internal digital tools to prepare quotations, maintain data, and track opportunities.
- Contribute to market analysis activities, identifying trends and customer insights.
- Follow structured development milestones throughout the program, including international training modules.
- Work in cross-functional teams to support improvement initiatives, customer value creation, and internal processes.

We believe you have

- University degree (within last 2 years) in Mechanical Engineering, Food Technology, Process Engineering, Mechatronics, Industrial Engineering, or a related technical field.
- Strong interest in technical sales, customer relationships, and commercial thinking.
- Excellent communication skills and the ability to explain technical concepts clearly.
- A proactive mindset with a passion for learning and professional growth.
- Analytical thinking, problem-solving ability, and attention to detail.
- Good command of English and Polish (spoken and written).
- Willingness to travel for customer visits and training modules (domestic and international).
- A collaborative attitude and enthusiasm for working in a diverse, global environment.

We Offer You

- A variety of exciting challenges with ample opportunities for development and training in a truly global landscape
- A culture that pioneers a spirit of innovation where our industry experts drive visible results
- An equal opportunity employment experience that values diversity and inclusion
- Market competitive compensation and benefits with flexible working arrangements

If you are inspired to be part of our promise to protect what's good; for food, people, and the planet, apply through our careers page at <https://jobs.tetrapak.com/>.

Title: **Future Talent - Technical Sales Support Specialist**

Location: Tomaszkowo, PL

Job Summary

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What you will do

- Secure good customer understanding and translate the customer voice into the services category/assortment value proposition
- Understand the way of working on Business Stream Cheese&Powder to build a strong relationship with Services and Markets.
- Build up relationships with your partners in Market organisations to support them and grow the Services Business for Cheese&Powder.
- Periodical customer technical visits with the Market company representatives to foster a relationship with key customers.
- Monitor and analyze product performance to secure that product performs according to expectations throughout the entire product lifecycle.
- Monitor and analyze the delivery success and quality of the service category/assortment
- Secure technical guidelines and frameworks are updated to support business growth, i.e. technical publications, manuals, sales documents and best practices

- Drive execution of pilots in Region as part of the global development to expand the service solutions portfolio
- Manage sales technical questions from market in regard to product performance and recommendations

We believe you have

- Bachelor's degree in: Process Engineer / Food Tech / Chemical Engineer
- Some basic experience in Food Industry
- Basic knowledge or understanding of processing equipment
- Food processing knowledge would be highly valuable
- Proactiveness, eagerness to learn and curiosity
- Ability to work with an intercultural team and remotely

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Apply Now

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Title: **Future Talent - Service Engineer Trainee**

Location: Warszawa, PL

Podsumowanie stanowiska

Rozpocznij swoją ścieżkę kariery i zostań kolejnym Future Talent w Tetra Pak! Szukamy wysoko zmotywowanych absolwentów, którzy dotychczas do nas w 2025 roku!

Program Future Talent to program stażowy w Tetra Pak. Oferujemy stałe zatrudnienie od września 2025 w naszym oddziale w Warszawie. Dotychczas do indywidualnie zaprojektowanego programu rozwojowego trwającego 24 miesiące, związanego z konkretnym stanowiskiem w strukturze Tetra Pak.

W trakcie programu będziesz uczestniczyć w szkoleniach i rotacjach stanowisk w różnych obszarach Tetra Pak, aby odkrywać swój potencjał i rozwijać się jako osoba. Jako stażysta poznasz nasz biznes od podszewki i będziesz współpracować z kolegami z całego świata. A to dopiero początek Twojej kariery w Tetra Pak!

Odwiedź <https://www.tetrapak.com/about-tetra-pak/careers/future-talent> i dowiedz się więcej o programie Future Talent!

Twoja siedziba będzie w **Warszawie**, ale będziesz pracować w globalnym środowisku.

Twoje zadania

- Nauczysz się wykonywać działania konserwacyjne zgodnie z globalnymi procedurami Tetra Pak i przywracać sprawność urządzeń.
- Rozwiniesz umiejętności rozwiązywania problemów (metodyka rozwiązywania problemów), aby przywracać maszyny do podstawowych warunków operacyjnych.
- Nauczysz się wykonywać prace instalacyjne, montaż urządzeń oraz implementację zestawów modernizacyjnych zgodnie z procedurami i przywracać sprzęt do produkcji.
- Będziesz raportować działania konserwacyjne i kwestie techniczne zgodnie z procedurami.
- Informować pracowników Tetra Pak o bieżących działaniach serwisowych i problemach wpływających na klienta lub jakość usług. Informować o wszelkich odkrytych możliwościach biznesowych u klienta.
- Reprezentować Tetra Pak jako ambasador firmy, dbając o dobre relacje z klientem.

- Wykonywać wszystkie prace zgodnie z przepisami bezpieczeństwa Tetra Pak i klienta oraz wymaganiami dotyczącymi jakości produktu i bezpieczeństwa żywności.

Wierzymy, że masz

- Dyplom ukończenia studiów licencjackich/inżynierskich w zakresie inżynierii procesowej, mechanicznej i/lub elektrycznej, uzyskany w 2024 lub 2025 roku
- Biegłą znajomość języka polskiego i angielskiego w mowie i piśmie
- Dobre umiejętności komunikacyjne
- Międzynarodowe doświadczenie/studia będą dodatkowym atutem

Oferujemy Ci

- Różnorodne, ekscytujące wyzwania z szerokimi możliwościami rozwoju i szkoleń w prawdziwie globalnym środowisku
- Kulturę innowacji, w której nasza inżynierska kreatywność przynosi widoczne rezultaty
- Międzynarodowe rotacje w ramach programu Future Talent
- Równe szanse zatrudnienia, które cenią różnorodność
- Przejrzystość i możliwości rozwoju kariery – bo CHRONIMY TO, CO DOBRE
- Zaangażowanych i entuzjastycznych współpracowników – ekspertów w swoich dziedzinach, z możliwością networkingu z kolegami z całego świata
- Konkurencyjne wynagrodzenie i benefity
- Elastyczne godziny pracy i możliwość pracy zdalnej
- Udział w projektach lokalnych i globalnych
- Bycie częścią międzynarodowej firmy o stabilnej pozycji
- Ciągłe doskonalenie

Title: Maintenance Engineer

Location: Warszawa, PL

Job Summary

Our Services Organization is growing at a high pace, that's why we are looking for enthusiastic and customer oriented to join our team in Poland. You will be a part of a professional and dedicated team responsible for delivering technical products and support to our customers by providing preventive maintenance and technical services. You will act as an ambassador for Tetra Pak and help maintain the company's reputation for commitment and service worldwide. That's why we consider this role to be of great importance. In this position, you will be travelling extensively in Poland, and occasionally support others market abroad.

You will be based in Warsaw, Poland and report to Service Delivery Manager.

What you will do

- Participate in preparing customer site for installation and commissioning events of processing equipment.
- Participate in execution of preventive maintenance activities for processing equipment.
- Perform troubleshooting and fault-finding services on site and remotely.
- Inform relevant Tetra Pak staff in a timely manner about discovered Technical Issues.
- Participate in the installation of relevant rebuilding/upgrade kits.
- Inform relevant Tetra Pak Field Staff about ongoing service activities as well as of any issues affecting the customer or the quality of Tetra Pak service.
- Act as an ambassador for Tetra Pak at all times, ensuring good working relationships with the customer and Tetra Pak colleagues and that Tetra Pak's reputation is sustained.
- Execute all work in accordance with Tetra Pak and Customer safety regulations and requirements.

- Execute all work in accordance with Tetra Pak standards and requirements regarding product quality and food safety. Escalate all discovered food safety, quality assurance and regulatory issues.
- Comply with all reporting requirements.

We believe you have

- Mechanical engineering background, technical experience
- Experience in the food industry or Siemens PLC knowledge are seen as beneficial
- Experience with Tetra Pak equipment will be an advantage
- A good command of English and Polish language (written and oral) skills is required
- A valid driving license (B category) and willingness to travel extensively
- An attitude to represent Tetra Pak at our customers
- Be service-oriented, putting the customer at first place
- Team player with high commitment, but with the ability to act decisively if/when needed
- Developed problem-solving skills, with an ability to apply structure and priority to duties
- Persistent and efficient with a logical/structured way to solve issues

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